



BUYER PROFILE

NAME: _____ Phone: _____ Fax: _____

Spouse: _____ Email: _____

How did you hear about The Business Exchange? _____

Previous business ownership? (type of business) _____

Education/skills/training: _____

Current business or employment situation: _____

Do you plan to operate the business? () full time () part time () absentee mgmt.

Type of business desired: ___Retail ___Wholesale/Distribution ___Business To Business
___Services ___Construction ___Mfg. ___Transportation ___Franchise ___Other

Specific type (i.e. wood mfg., food stores, restaurants, electrical distribution, plastics mfg., etc.): _____

Desired location(s) (City/State/Region): _____

Who else will be actively involved in the acquisition? _____

Length of time you have been looking for a business? _____ How soon can you take over? _____

How do you propose paying for the acquisition? _____

Savings/checking (liquid): \$ _____ Stocks/mutual funds (liquid): \$ _____

IRA/401K: \$ _____ Real Estate equity (value less mortgage): \$ _____

Other debts: \$ _____ Business Value: \$ _____

(IF CORPORATE ACQUISITION, PLEASE PROVIDE CURRENT COMPANY BALANCE SHEET)

Annual household income: \$ _____ / _____
(buyer) (spouse)

Amount of down payment (own funds) you are able to make at closing? \$ _____

Source of down payment funds? _____

Total purchase price: ___ up to \$250K ___ \$250K-\$500K ___ \$500K-\$1M
___ \$1M-\$2M ___ \$2M-\$4M ___ \$4 Million Plus

Cash Flow needed for living expense: \$ _____

Signature: _____ Date: _____

PLEASE FAX BACK TO 888-806-3352 ALONG WITH APPROPRIATE NDA